



**Orlando Regional Realtor® Association
Monthly Sales Trend Indicator
2012**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	169	166	192	155									682	8.79%	10.50%
\$50,000 - 59,999	69	60	73	64									266	3.63%	4.10%
\$60,000 - 69,999	68	77	91	95									331	5.39%	5.10%
\$70,000 - 79,999	75	79	82	97									333	5.50%	5.13%
\$80,000 - 89,999	83	82	94	100									359	5.67%	5.53%
\$90,000 - 99,999	84	81	79	71									315	4.03%	4.85%
\$100,000 - 119,999	125	136	191	153									605	8.68%	9.32%
\$120,000 - 139,999	139	161	180	169									649	9.59%	10.00%
\$140,000 - 159,999	128	145	166	138									577	7.83%	8.89%
\$160,000 - 179,999	92	106	131	129									458	7.32%	7.05%
\$180,000 - 199,999	54	68	95	91									308	5.16%	4.74%
\$200,000 - 249,999	98	129	164	155									546	8.79%	8.41%
\$250,000 - 299,999	63	66	100	109									338	6.18%	5.21%
\$300,000 - 349,999	32	43	56	77									208	4.37%	3.20%
\$350,000 - 399,999	29	29	43	40									141	2.27%	2.17%
\$400,000 - 499,999	20	26	47	42									135	2.38%	2.08%
\$500,000 - 599,999	9	21	21	17									68	0.96%	1.05%
\$600,000 - 699,999	14	7	13	20									54	1.13%	0.83%
\$700,000 - 799,999	2	4	7	8									21	0.45%	0.32%
\$800,000 - 899,999	2	5	4	4									15	0.23%	0.23%
\$900,000 - 999,999	3	2	6	8									19	0.45%	0.29%
\$1,000,000 - and over	12	19	13	21									65	1.19%	1.00%
Current Year	1,370	1,512	1,848	1,763									6,493		
Previous Year	1,407	1,519	1,919	1,860	0	0	0	0	0	0	0	0	6,705		
Change from last month		10.36%	22.22%	-4.60%											
Change from last year	-2.63%	-0.46%	-3.70%	-5.22%											
Current YTD	1,370	2,882	4,730	6,493											
Previous YTD	1,407	2,926	4,845	6,705	6,705	6,705	6,705	6,705	6,705	6,705	6,705	6,705			
% Change YTD	-2.63%	-1.50%	-2.37%	-3.16%											



**Orlando Regional Realtor® Association
Monthly Sales Trend Indicator
2012**

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	154	143	182	170									649	28.10%	29.58%
\$50,000 - 59,999	40	54	53	61									208	10.08%	9.48%
\$60,000 - 69,999	46	61	54	50									211	8.26%	9.62%
\$70,000 - 79,999	21	38	46	54									159	8.93%	7.25%
\$80,000 - 89,999	28	45	39	42									154	6.94%	7.02%
\$90,000 - 99,999	21	18	34	39									112	6.45%	5.10%
\$100,000 - 119,999	35	46	50	51									182	8.43%	8.30%
\$120,000 - 139,999	39	39	37	46									161	7.60%	7.34%
\$140,000 - 159,999	12	24	29	21									86	3.47%	3.92%
\$160,000 - 179,999	11	27	22	13									73	2.15%	3.33%
\$180,000 - 199,999	8	13	17	11									49	1.82%	2.23%
\$200,000 - 249,999	15	14	18	23									70	3.80%	3.19%
\$250,000 - 299,999	7	6	12	14									39	2.31%	1.78%
\$300,000 - 349,999	2	4	7	4									17	0.66%	0.77%
\$350,000 - 399,999	1	1	3	1									6	0.17%	0.27%
\$400,000 - 499,999	2	2	2	2									8	0.33%	0.36%
\$500,000 - 599,999	1	1	1	0									3	0.00%	0.14%
\$600,000 - 699,999	0	1	2	0									3	0.00%	0.14%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	1	1									2	0.17%	0.09%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	2									2	0.33%	0.09%
Current Year	443	537	609	605									2,194		
Previous Year	711	683	704	696	0	0	0	0	0	0	0	0	2,794		
Change from last month		21.22%	13.41%	-0.66%											
Change from last year	-37.69%	-21.38%	-13.49%	-13.07%											
Current YTD	443	980	1,589	2,194											
Previous YTD	711	1,394	2,098	2,794	2,794	2,794	2,794	2,794	2,794	2,794	2,794	2,794			
% Change YTD	-37.69%	-29.70%	-24.26%	-21.47%											



Orlando Regional Realtor® Association
Monthly Sales Trend Indicator
2012
Sales by Price Range - Overall

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	334	346	400	348									1,428	14.45%	16.12%
\$50,000 - 59,999	113	119	133	132									497	5.48%	5.61%
\$60,000 - 69,999	117	140	149	147									553	6.10%	6.24%
\$70,000 - 79,999	97	121	131	153									502	6.35%	5.67%
\$80,000 - 89,999	113	130	133	143									519	5.94%	5.86%
\$90,000 - 99,999	106	101	115	112									434	4.65%	4.90%
\$100,000 - 119,999	160	186	242	205									793	8.51%	8.95%
\$120,000 - 139,999	179	200	217	215									811	8.93%	9.16%
\$140,000 - 159,999	143	170	195	161									669	6.69%	7.55%
\$160,000 - 179,999	103	134	154	142									533	5.90%	6.02%
\$180,000 - 199,999	63	81	113	102									359	4.24%	4.05%
\$200,000 - 249,999	113	143	182	178									616	7.39%	6.95%
\$250,000 - 299,999	70	72	112	123									377	5.11%	4.26%
\$300,000 - 349,999	34	47	63	81									225	3.36%	2.54%
\$350,000 - 399,999	30	30	46	41									147	1.70%	1.66%
\$400,000 - 499,999	22	28	49	44									143	1.83%	1.61%
\$500,000 - 599,999	10	22	22	17									71	0.71%	0.80%
\$600,000 - 699,999	14	8	15	20									57	0.83%	0.64%
\$700,000 - 799,999	2	4	7	8									21	0.33%	0.24%
\$800,000 - 899,999	2	5	5	5									17	0.21%	0.19%
\$900,000 - 999,999	3	2	6	8									19	0.33%	0.21%
\$1,000,000 - and over	12	19	13	23									67	0.96%	0.76%
Current Year	1,840	2,108	2,502	2,408									8,858		
Previous Year	2,155	2,250	2,671	2,607	0	0	0	0	0	0	0	0	9,683		
Change from last month		14.57%	18.69%	-3.76%											
Change from last year		-6.31%	-6.33%	-7.63%											
Current YTD	1,840	3,948	6,450	8,858											
Previous YTD	2,155	4,405	7,076	9,683	9,683	9,683	9,683	9,683	9,683	9,683	9,683	9,683			
% Change YTD	-14.62%	-10.37%	-8.85%	-8.52%											



Orlando Regional Realtor® Association
Monthly Sales Trend Indicator
2012
Sales by Bedroom Count

Bedrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
0	0	1	1	5	0	0	0	0	0	0	0	0	7	0.21%	0.08%
1	79	83	98	107	0	0	0	0	0	0	0	0	367	4.44%	4.14%
2	302	402	425	422	0	0	0	0	0	0	0	0	1,551	17.52%	17.51%
3	860	893	1,100	1,031	0	0	0	0	0	0	0	0	3,884	42.82%	43.85%
4	490	589	708	672	0	0	0	0	0	0	0	0	2,459	27.91%	27.76%
5	92	117	138	138	0	0	0	0	0	0	0	0	485	5.73%	5.48%
6+	17	23	32	33	0	0	0	0	0	0	0	0	105	1.37%	1.19%
Total	1,840	2,108	2,502	2,408	0	0	0	0	0	0	0	0	8,858	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
1	237	237	271	270	0	0	0	0	0	0	0	0	1,015	11.21%	11.46%
2	1,260	1,481	1,725	1,644	0	0	0	0	0	0	0	0	6,110	68.27%	68.98%
3	264	291	388	362	0	0	0	0	0	0	0	0	1,305	15.03%	14.73%
4	64	73	91	103	0	0	0	0	0	0	0	0	331	4.28%	3.74%
5	10	19	20	17	0	0	0	0	0	0	0	0	66	0.71%	0.75%
6+	5	7	7	12	0	0	0	0	0	0	0	0	31	0.50%	0.35%
Total	1,840	2,108	2,502	2,408	0	0	0	0	0	0	0	0	8,858	100.00%	100.00%



Orlando Regional Realtor® Association
Monthly Sales Trend Indicator
2012
Sales by Housing Style

Style	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
Single Family Home	1,362	1,504	1,832	1,750	0	0	0	0	0	0	0	0	6,448	72.67%	72.79%
Condominium	289	361	395	411	0	0	0	0	0	0	0	0	1,456	17.07%	16.44%
Townhouse	153	175	213	193	0	0	0	0	0	0	0	0	734	8.01%	8.29%
Manufactured/Mobile Home	11	39	25	26	0	0	0	0	0	0	0	0	101	1.08%	1.14%
Half Duplex	13	16	20	14	0	0	0	0	0	0	0	0	63	0.58%	0.71%
Villa	8	8	16	13	0	0	0	0	0	0	0	0	45	0.54%	0.51%
Planned Unit Development	3	2	0	0	0	0	0	0	0	0	0	0	5	0.00%	0.06%
Co-Op	1	1	1	1	0	0	0	0	0	0	0	0	4	0.04%	0.05%
Modular	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.01%
Mobile	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.01%
Total	1,840	2,108	2,502	2,408	0	0	0	0	0	0	0	0	8,858	100.00%	100.00%



Orlando Regional Realtor® Association

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	348	14.45%	39,137	35,752	91.00%	75	754	2.2
\$50,000 - 59,999	132	5.48%	56,854	54,182	95.00%	82	342	2.6
\$60,000 - 69,999	147	6.10%	67,086	64,448	96.00%	69	357	2.4
\$70,000 - 79,999	153	6.35%	77,491	74,160	96.00%	96	392	2.6
\$80,000 - 89,999	143	5.94%	87,415	84,607	97.00%	80	347	2.4
\$90,000 - 99,999	112	4.65%	96,682	93,909	97.00%	118	297	2.7
\$100,000 - 119,999	205	8.51%	111,745	109,729	98.00%	78	476	2.3
\$120,000 - 139,999	215	8.93%	132,634	129,554	98.00%	75	636	3.0
\$140,000 - 159,999	161	6.69%	154,220	148,971	97.00%	82	524	3.3
\$160,000 - 179,999	142	5.90%	174,744	169,231	97.00%	73	504	3.6
\$180,000 - 199,999	102	4.24%	195,852	188,702	96.00%	119	417	4.1
\$200,000 - 249,999	178	7.39%	230,060	221,136	96.00%	106	693	3.9
\$250,000 - 299,999	123	5.11%	284,586	272,534	96.00%	77	589	4.8
\$300,000 - 349,999	81	3.36%	337,548	323,393	96.00%	86	349	4.3
\$350,000 - 399,999	41	1.70%	385,624	371,370	96.00%	86	300	7.3
\$400,000 - 499,999	44	1.83%	466,692	437,633	94.00%	95	301	6.8
\$500,000 - 599,999	17	0.71%	581,071	551,912	95.00%	111	222	13.1
\$600,000 - 699,999	20	0.83%	668,033	640,950	96.00%	97	155	7.8
\$700,000 - 799,999	8	0.33%	759,829	733,829	97.00%	239	126	15.8
\$800,000 - 899,999	5	0.21%	943,800	848,000	90.00%	183	107	21.4
\$900,000 - 999,999	8	0.33%	1,030,731	949,750	92.00%	96	85	10.6
\$1,000,000 - and over	23	0.96%	1,526,141	1,412,576	93.00%	239	415	18.0
Totals	2,408	100.00%	167,874	160,549	96.00%	87	8,388	3.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Orlando Regional Realtor® Association

Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	1,428	16.12%	37,862	35,122	93.00%	81	754	2.1
\$50,000 - 59,999	497	5.61%	57,087	54,176	95.00%	89	342	2.8
\$60,000 - 69,999	553	6.24%	66,936	64,510	96.00%	78	357	2.6
\$70,000 - 79,999	502	5.67%	77,318	74,143	96.00%	90	392	3.1
\$80,000 - 89,999	519	5.86%	87,014	84,233	97.00%	99	347	2.7
\$90,000 - 99,999	434	4.90%	98,127	94,068	96.00%	105	297	2.7
\$100,000 - 119,999	793	8.95%	113,196	109,773	97.00%	81	476	2.4
\$120,000 - 139,999	811	9.16%	132,550	129,245	98.00%	92	636	3.1
\$140,000 - 159,999	669	7.55%	154,070	148,927	97.00%	97	524	3.1
\$160,000 - 179,999	533	6.02%	173,879	168,324	97.00%	87	504	3.8
\$180,000 - 199,999	359	4.05%	196,192	188,496	96.00%	101	417	4.7
\$200,000 - 249,999	616	6.95%	229,254	219,932	96.00%	103	693	4.5
\$250,000 - 299,999	377	4.26%	284,083	272,353	96.00%	102	589	6.3
\$300,000 - 349,999	225	2.54%	335,206	322,009	96.00%	108	349	6.2
\$350,000 - 399,999	147	1.66%	388,548	371,133	96.00%	102	300	8.2
\$400,000 - 499,999	143	1.61%	470,410	441,143	94.00%	132	301	8.4
\$500,000 - 599,999	71	0.80%	584,180	549,554	94.00%	148	222	12.5
\$600,000 - 699,999	57	0.64%	683,004	649,325	95.00%	126	155	10.9
\$700,000 - 799,999	21	0.24%	805,643	747,319	93.00%	192	126	24.0
\$800,000 - 899,999	17	0.19%	900,335	841,029	93.00%	131	107	25.2
\$900,000 - 999,999	19	0.21%	1,050,718	941,368	90.00%	140	85	17.9
\$1,000,000 - and over	67	0.76%	1,862,330	1,589,964	85.00%	259	415	24.8
Totals	8,858	100.00%	159,738	151,511	95.00%	94	8,388	3.8

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Orlando Regional Realtor® Association

Four Year Sales and Inventory History 2008 - 2012

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	1,369	292,764	274,805	94%	114	26,829	19.6
01-JUN-08	1,511	286,300	267,388	93%	120	26,963	17.8
01-JUL-08	1,489	280,966	262,928	94%	116	26,985	18.1
01-AUG-08	1,309	266,682	247,723	93%	112	26,775	20.5
01-SEP-08	1,426	235,680	222,423	94%	110	26,898	18.9
01-OCT-08	1,246	236,100	219,800	93%	109	26,722	21.4
01-NOV-08	1,110	223,955	208,391	93%	108	26,264	23.7
01-DEC-08	1,459	217,994	202,395	93%	107	25,375	17.4
01-JAN-09	1,063	201,556	187,097	93%	103	24,667	23.2
01-FEB-09	1,346	187,795	174,721	93%	100	24,435	18.2
01-MAR-09	1,770	175,435	162,825	93%	103	23,907	13.5
01-APR-09	1,855	170,380	159,739	94%	103	23,038	12.4
01-MAY-09	1,929	164,951	155,269	94%	103	22,228	11.5
01-JUN-09	2,240	172,006	161,230	94%	103	21,749	9.7
01-JUL-09	2,295	174,414	163,844	94%	101	21,320	9.3
01-AUG-09	2,193	168,853	159,303	94%	95	20,800	9.5
01-SEP-09	2,268	165,522	155,745	94%	97	20,682	9.1
01-OCT-09	2,314	170,142	160,308	94%	91	20,452	8.8
01-NOV-09	2,333	161,123	152,868	95%	85	20,595	8.8
01-DEC-09	2,387	170,735	160,226	94%	90	20,308	8.5
01-JAN-10	1,807	148,564	139,265	94%	89	20,157	11.2
01-FEB-10	1,960	147,729	139,973	95%	91	20,495	10.5
01-MAR-10	2,674	156,641	147,908	94%	91	21,023	7.9
01-APR-10	2,687	147,515	140,875	95%	83	20,995	7.8
01-MAY-10	2,833	159,080	150,006	94%	85	20,615	7.3
01-JUN-10	3,146	158,646	151,210	95%	86	20,897	6.6
01-JUL-10	2,433	156,130	147,879	95%	84	20,782	8.5
01-AUG-10	2,612	145,565	138,277	95%	79	20,764	7.9
01-SEP-10	2,441	137,836	131,028	95%	85	20,604	8.4
01-OCT-10	1,982	150,148	142,316	95%	94	19,971	10.1
01-NOV-10	1,995	148,866	140,187	94%	96	19,686	9.9
01-DEC-10	2,527	149,396	140,697	94%	98	19,097	7.6
01-JAN-11	2,155	135,993	128,366	94%	97	18,253	8.5
01-FEB-11	2,250	142,955	134,821	94%	98	17,509	7.8
01-MAR-11	2,671	143,072	135,823	95%	104	16,876	6.3
01-APR-11	2,607	150,967	142,385	94%	105	15,832	6.1
01-MAY-11	2,622	150,495	142,665	95%	106	15,409	5.9
01-JUN-11	2,784	157,571	149,701	95%	103	14,742	5.3
01-JUL-11	2,381	160,980	153,024	95%	103	14,007	5.9
01-AUG-11	2,556	154,668	146,844	95%	102	13,760	5.4
01-SEP-11	2,307	157,445	148,039	94%	104	13,427	5.8
01-OCT-11	2,246	159,247	150,729	95%	106	13,106	5.8
01-NOV-11	2,126	158,423	150,819	95%	96	13,081	6.2
01-DEC-11	2,382	178,206	165,432	93%	104	12,330	5.2
01-JAN-12	1,840	146,521	139,870	95%	96	11,655	6.3
01-FEB-12	2,108	162,371	151,196	93%	100	10,877	5.2
01-MAR-12	2,502	159,410	151,639	95%	96	9,507	3.8
01-APR-12	2,408	167,874	160,549	96%	87	8,388	3.5