



**Manatee Association of Realtors®  
Monthly Sales Trend Indicator  
2012**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	25	16	18	25									84	9.51%	8.81%
\$50,000 - 59,999	7	8	11	7									33	2.66%	3.46%
\$60,000 - 69,999	8	15	9	9									41	3.42%	4.30%
\$70,000 - 79,999	7	7	14	11									39	4.18%	4.09%
\$80,000 - 89,999	8	7	10	6									31	2.28%	3.25%
\$90,000 - 99,999	9	10	4	8									31	3.04%	3.25%
\$100,000 - 119,999	11	17	15	25									68	9.51%	7.14%
\$120,000 - 139,999	16	25	23	23									87	8.75%	9.13%
\$140,000 - 159,999	28	21	17	18									84	6.84%	8.81%
\$160,000 - 179,999	10	18	19	19									66	7.22%	6.93%
\$180,000 - 199,999	12	11	16	8									47	3.04%	4.93%
\$200,000 - 249,999	16	23	32	33									104	12.55%	10.91%
\$250,000 - 299,999	12	15	25	18									70	6.84%	7.35%
\$300,000 - 349,999	6	11	8	15									40	5.70%	4.20%
\$350,000 - 399,999	4	9	9	11									33	4.18%	3.46%
\$400,000 - 499,999	7	7	9	8									31	3.04%	3.25%
\$500,000 - 599,999	5	7	6	8									26	3.04%	2.73%
\$600,000 - 699,999	1	0	5	6									12	2.28%	1.26%
\$700,000 - 799,999	1	2	6	1									10	0.38%	1.05%
\$800,000 - 899,999	1	0	0	2									3	0.76%	0.31%
\$900,000 - 999,999	0	3	0	0									3	0.00%	0.31%
\$1,000,000 - and over	3	2	3	2									10	0.76%	1.05%
<b>Current Year</b>	<b>197</b>	<b>234</b>	<b>259</b>	<b>263</b>									<b>953</b>		
Previous Year	175	215	261	229	0	0	0	0	0	0	0	0	880		
Change from last month		18.78%	10.68%	1.54%											
<b>Change from last year</b>	<b>12.57%</b>	<b>8.84%</b>	<b>-0.77%</b>	<b>14.85%</b>											
<b>Current YTD</b>	<b>197</b>	<b>431</b>	<b>690</b>	<b>953</b>											
Previous YTD	175	390	651	880	880	880	880	880	880	880	880	880			
<b>% Change YTD</b>	<b>12.57%</b>	<b>10.51%</b>	<b>5.99%</b>	<b>8.30%</b>											



**Manatee Association of Realtors®  
Monthly Sales Trend Indicator  
2012**

**Sales by Price Range - Condominiums, Townhouses and Co-Op**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	18	12	24	19									73	19.19%	19.84%
\$50,000 - 59,999	9	6	13	10									38	10.10%	10.33%
\$60,000 - 69,999	4	4	11	6									25	6.06%	6.79%
\$70,000 - 79,999	3	3	10	5									21	5.05%	5.71%
\$80,000 - 89,999	3	5	5	3									16	3.03%	4.35%
\$90,000 - 99,999	1	2	3	6									12	6.06%	3.26%
\$100,000 - 119,999	7	2	9	10									28	10.10%	7.61%
\$120,000 - 139,999	9	7	12	12									40	12.12%	10.87%
\$140,000 - 159,999	2	4	6	4									16	4.04%	4.35%
\$160,000 - 179,999	2	5	3	8									18	8.08%	4.89%
\$180,000 - 199,999	5	3	6	1									15	1.01%	4.08%
\$200,000 - 249,999	3	4	7	8									22	8.08%	5.98%
\$250,000 - 299,999	4	3	4	3									14	3.03%	3.80%
\$300,000 - 349,999	3	4	6	3									16	3.03%	4.35%
\$350,000 - 399,999	2	0	2	0									4	0.00%	1.09%
\$400,000 - 499,999	0	2	1	1									4	1.01%	1.09%
\$500,000 - 599,999	1	1	2	0									4	0.00%	1.09%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	1	0									1	0.00%	0.27%
\$800,000 - 899,999	1	0	0	0									1	0.00%	0.27%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
<b>Current Year</b>	<b>77</b>	<b>67</b>	<b>125</b>	<b>99</b>									<b>368</b>		
Previous Year	65	66	121	102	0	0	0	0	0	0	0	0	354		
Change from last month		-12.99%	86.57%	-20.80%											
<b>Change from last year</b>	<b>18.46%</b>	<b>1.52%</b>	<b>3.31%</b>	<b>-2.94%</b>											
<b>Current YTD</b>	<b>77</b>	<b>144</b>	<b>269</b>	<b>368</b>											
Previous YTD	65	131	252	354	354	354	354	354	354	354	354	354			
<b>% Change YTD</b>	<b>18.46%</b>	<b>9.92%</b>	<b>6.75%</b>	<b>3.95%</b>											



**Manatee Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Price Range - Overall**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	52	45	61	56									214	14.36%	14.92%
\$50,000 - 59,999	25	20	26	22									93	5.64%	6.49%
\$60,000 - 69,999	15	22	22	18									77	4.62%	5.37%
\$70,000 - 79,999	10	11	27	18									66	4.62%	4.60%
\$80,000 - 89,999	11	12	16	11									50	2.82%	3.49%
\$90,000 - 99,999	12	16	9	15									52	3.85%	3.63%
\$100,000 - 119,999	18	20	24	36									98	9.23%	6.83%
\$120,000 - 139,999	25	32	35	35									127	8.97%	8.86%
\$140,000 - 159,999	30	26	23	22									101	5.64%	7.04%
\$160,000 - 179,999	12	23	22	28									85	7.18%	5.93%
\$180,000 - 199,999	17	14	22	9									62	2.31%	4.32%
\$200,000 - 249,999	19	27	39	42									127	10.77%	8.86%
\$250,000 - 299,999	16	18	29	21									84	5.38%	5.86%
\$300,000 - 349,999	9	15	14	18									56	4.62%	3.91%
\$350,000 - 399,999	6	9	11	11									37	2.82%	2.58%
\$400,000 - 499,999	7	9	10	9									35	2.31%	2.44%
\$500,000 - 599,999	6	8	8	8									30	2.05%	2.09%
\$600,000 - 699,999	1	0	5	6									12	1.54%	0.84%
\$700,000 - 799,999	1	2	7	1									11	0.26%	0.77%
\$800,000 - 899,999	2	0	0	2									4	0.51%	0.28%
\$900,000 - 999,999	0	3	0	0									3	0.00%	0.21%
\$1,000,000 - and over	3	2	3	2									10	0.51%	0.70%
<b>Current Year</b>	<b>297</b>	<b>334</b>	<b>413</b>	<b>390</b>									<b>1,434</b>		
Previous Year	249	306	419	354	0	0	0	0	0	0	0	0	1,328		
Change from last month		12.46%	23.65%	-5.57%											
<b>Change from last year</b>		<b>9.15%</b>	<b>-1.43%</b>	<b>10.17%</b>											
<b>Current YTD</b>	<b>297</b>	<b>631</b>	<b>1,044</b>	<b>1,434</b>											
Previous YTD	249	555	974	1,328	1,328	1,328	1,328	1,328	1,328	1,328	1,328	1,328			
<b>% Change YTD</b>	<b>19.28%</b>	<b>13.69%</b>	<b>7.19%</b>	<b>7.98%</b>											



**Manatee Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
1	16	14	17	16	0	0	0	0	0	0	0	0	<b>63</b>	4.10%	4.39%
2	134	137	182	153	0	0	0	0	0	0	0	0	<b>606</b>	39.23%	42.26%
3	108	136	159	166	0	0	0	0	0	0	0	0	<b>569</b>	42.56%	39.68%
4	35	43	47	49	0	0	0	0	0	0	0	0	<b>174</b>	12.56%	12.13%
5	4	3	4	4	0	0	0	0	0	0	0	0	<b>15</b>	1.03%	1.05%
6+	0	1	4	2	0	0	0	0	0	0	0	0	<b>7</b>	0.51%	0.49%
<b>Total</b>	<b>297</b>	<b>334</b>	<b>413</b>	<b>390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,434</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	58	45	57	55	0	0	0	0	0	0	0	0	<b>215</b>	14.10%	14.99%
2	218	249	304	280	0	0	0	0	0	0	0	0	<b>1,051</b>	71.79%	73.29%
3	18	35	46	47	0	0	0	0	0	0	0	0	<b>146</b>	12.05%	10.18%
4	2	4	4	6	0	0	0	0	0	0	0	0	<b>16</b>	1.54%	1.12%
5	1	1	2	2	0	0	0	0	0	0	0	0	<b>6</b>	0.51%	0.42%
6+	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>297</b>	<b>334</b>	<b>413</b>	<b>390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,434</b>	<b>100.00%</b>	<b>100.00%</b>



**Manatee Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	179	211	237	243	0	0	0	0	0	0	0	0	<b>870</b>	62.31%	60.67%
Condominium	68	62	111	87	0	0	0	0	0	0	0	0	<b>328</b>	22.31%	22.87%
Manufactured/Mobile Home	22	30	29	26	0	0	0	0	0	0	0	0	<b>107</b>	6.67%	7.46%
Villa	18	23	22	20	0	0	0	0	0	0	0	0	<b>83</b>	5.13%	5.79%
Townhouse	9	5	13	11	0	0	0	0	0	0	0	0	<b>38</b>	2.82%	2.65%
Half Duplex	1	3	0	1	0	0	0	0	0	0	0	0	<b>5</b>	0.26%	0.35%
Co-Op	0	0	1	1	0	0	0	0	0	0	0	0	<b>2</b>	0.26%	0.14%
Modular	0	0	0	1	0	0	0	0	0	0	0	0	<b>1</b>	0.26%	0.07%
<b>Total</b>	<b>297</b>	<b>334</b>	<b>413</b>	<b>390</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,434</b>	<b>100.00%</b>	<b>100.00%</b>



## Manatee Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	56	14.36%	38,712	35,302	91.00%	86	192	3.4
\$50,000 - 59,999	22	5.64%	58,814	54,025	92.00%	93	101	4.6
\$60,000 - 69,999	18	4.62%	69,229	64,879	94.00%	109	76	4.2
\$70,000 - 79,999	18	4.62%	76,100	74,163	97.00%	81	62	3.4
\$80,000 - 89,999	11	2.82%	89,500	84,436	94.00%	123	73	6.6
\$90,000 - 99,999	15	3.85%	98,747	94,773	96.00%	158	56	3.7
\$100,000 - 119,999	36	9.23%	116,670	107,647	92.00%	155	106	2.9
\$120,000 - 139,999	35	8.97%	135,785	128,691	95.00%	104	129	3.7
\$140,000 - 159,999	22	5.64%	156,554	150,572	96.00%	153	96	4.4
\$160,000 - 179,999	28	7.18%	177,489	169,233	95.00%	157	92	3.3
\$180,000 - 199,999	9	2.31%	202,996	191,885	95.00%	86	74	8.2
\$200,000 - 249,999	42	10.77%	230,756	217,257	94.00%	94	150	3.6
\$250,000 - 299,999	21	5.38%	287,537	267,560	93.00%	131	182	8.7
\$300,000 - 349,999	18	4.62%	355,117	331,491	93.00%	125	95	5.3
\$350,000 - 399,999	11	2.82%	396,995	374,135	94.00%	112	106	9.6
\$400,000 - 499,999	9	2.31%	464,720	437,546	94.00%	213	127	14.1
\$500,000 - 599,999	8	2.05%	581,612	550,563	95.00%	100	89	11.1
\$600,000 - 699,999	6	1.54%	661,650	609,167	92.00%	197	62	10.3
\$700,000 - 799,999	1	0.26%	799,000	785,000	98.00%	338	35	35.0
\$800,000 - 899,999	2	0.51%	865,000	830,000	96.00%	29	19	9.5
\$900,000 - 999,999	0	0.00%	0	0	0.00%		17	
\$1,000,000 - and over	2	0.51%	2,095,000	1,600,000	76.00%	169	77	38.5
<b>Totals</b>	<b>390</b>	<b>100.00%</b>	<b>189,103</b>	<b>176,011</b>	<b>93.00%</b>	<b>119</b>	<b>2,016</b>	<b>5.2</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## Manatee Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	214	14.92%	37,635	33,685	90.00%	108	192	3.6
\$50,000 - 59,999	93	6.49%	59,575	54,035	91.00%	166	101	4.3
\$60,000 - 69,999	77	5.37%	68,993	64,615	94.00%	105	76	4.0
\$70,000 - 79,999	66	4.60%	77,255	73,981	96.00%	112	62	3.8
\$80,000 - 89,999	50	3.49%	90,011	84,455	94.00%	91	73	5.8
\$90,000 - 99,999	52	3.63%	102,223	94,439	92.00%	137	56	4.3
\$100,000 - 119,999	98	6.83%	117,637	108,830	93.00%	130	106	4.3
\$120,000 - 139,999	127	8.86%	135,273	129,044	95.00%	97	129	4.1
\$140,000 - 159,999	101	7.04%	156,357	148,963	95.00%	128	96	3.8
\$160,000 - 179,999	85	5.93%	176,836	168,100	95.00%	120	92	4.3
\$180,000 - 199,999	62	4.32%	201,238	189,462	94.00%	151	74	4.8
\$200,000 - 249,999	127	8.86%	234,565	219,353	94.00%	112	150	4.7
\$250,000 - 299,999	84	5.86%	288,212	271,074	94.00%	151	182	8.7
\$300,000 - 349,999	56	3.91%	346,745	327,200	94.00%	177	95	6.8
\$350,000 - 399,999	37	2.58%	401,330	375,448	94.00%	178	106	11.5
\$400,000 - 499,999	35	2.44%	465,279	435,741	94.00%	196	127	14.5
\$500,000 - 599,999	30	2.09%	579,480	540,413	93.00%	140	89	11.9
\$600,000 - 699,999	12	0.84%	654,158	616,042	94.00%	142	62	20.7
\$700,000 - 799,999	11	0.77%	805,882	761,545	94.00%	293	35	12.7
\$800,000 - 899,999	4	0.28%	897,450	842,500	94.00%	130	19	19.0
\$900,000 - 999,999	3	0.21%	1,132,633	950,000	84.00%	192	17	22.7
\$1,000,000 - and over	10	0.70%	1,876,790	1,533,900	82.00%	194	77	30.8
<b>Totals</b>	<b>1,434</b>	<b>100.00%</b>	<b>188,449</b>	<b>175,031</b>	<b>93.00%</b>	<b>130</b>	<b>2,016</b>	<b>5.6</b>

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**Manatee Association of Realtors®**  
**Four Year Sales and Inventory History 2008 - 2012**  
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	325	295,819	267,377	90%	116	5,717	17.6
01-JUN-08	326	304,995	275,126	90%	124	5,451	16.7
01-JUL-08	255	281,131	258,743	92%	103	4,862	19.1
01-AUG-08	179	291,327	262,191	90%	127	4,597	25.7
01-SEP-08	170	261,184	230,360	88%	130	4,467	26.3
01-OCT-08	182	220,697	197,500	89%	111	4,390	24.1
01-NOV-08	183	219,493	199,244	91%	101	4,345	23.7
01-DEC-08	211	234,514	211,160	90%	129	4,270	20.2
01-JAN-09	169	201,771	182,424	90%	108	4,173	24.7
01-FEB-09	207	195,551	176,885	90%	130	4,177	20.2
01-MAR-09	257	213,454	188,829	88%	137	4,093	15.9
01-APR-09	282	198,552	179,283	90%	145	3,909	13.9
01-MAY-09	267	193,440	174,805	90%	145	3,724	13.9
01-JUN-09	284	202,288	185,208	92%	152	3,631	12.8
01-JUL-09	262	214,363	192,310	90%	146	3,539	13.5
01-AUG-09	221	219,382	201,123	92%	152	3,514	15.9
01-SEP-09	271	229,219	209,257	91%	133	3,500	12.9
01-OCT-09	278	217,749	201,955	93%	130	3,496	12.6
01-NOV-09	245	210,080	193,605	92%	146	3,510	14.3
01-DEC-09	294	201,513	184,879	92%	157	3,489	11.9
01-JAN-10	201	207,672	191,631	92%	125	3,524	17.5
01-FEB-10	262	216,910	200,359	92%	133	3,515	13.4
01-MAR-10	373	197,666	182,991	93%	138	3,568	9.6
01-APR-10	337	208,168	191,682	92%	133	3,574	10.6
01-MAY-10	344	201,370	186,909	93%	127	3,457	10.0
01-JUN-10	327	199,425	185,236	93%	108	3,523	10.8
01-JUL-10	250	190,699	177,783	93%	127	3,426	13.7
01-AUG-10	276	184,738	170,023	92%	126	3,452	12.5
01-SEP-10	278	195,487	179,333	92%	124	3,456	12.4
01-OCT-10	247	179,371	166,617	93%	113	3,398	13.8
01-NOV-10	243	172,515	159,819	93%	121	3,503	14.4
01-DEC-10	309	209,504	191,952	92%	131	3,398	11.0
01-JAN-11	249	171,646	159,125	93%	119	3,396	13.6
01-FEB-11	306	160,942	149,258	93%	140	3,245	10.6
01-MAR-11	419	180,746	164,552	91%	139	3,086	7.4
01-APR-11	354	188,411	174,279	92%	134	2,887	8.2
01-MAY-11	392	174,138	162,637	93%	159	2,707	6.9
01-JUN-11	331	187,132	173,275	93%	129	2,623	7.9
01-JUL-11	312	222,472	206,373	93%	151	2,505	8.0
01-AUG-11	294	189,261	176,996	94%	145	2,548	8.7
01-SEP-11	277	213,445	200,195	94%	133	2,574	9.3
01-OCT-11	265	156,436	146,851	94%	149	2,600	9.8
01-NOV-11	256	167,895	157,404	94%	110	2,645	10.3
01-DEC-11	329	191,402	179,391	94%	153	2,594	7.9
01-JAN-12	297	184,299	170,420	92%	131	2,532	8.5
01-FEB-12	334	190,199	175,722	92%	133	2,389	7.2
01-MAR-12	413	189,400	176,863	93%	136	2,190	5.3
01-APR-12	390	189,103	176,011	93%	119	2,016	5.2