



**Greater Tampa Association of Realtors®  
Monthly Sales Trend Indicator  
2012**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	162	162	196	160									<b>680</b>	11.13%	12.92%
\$50,000 - 59,999	48	45	66	66									<b>225</b>	4.59%	4.28%
\$60,000 - 69,999	50	63	59	49									<b>221</b>	3.41%	4.20%
\$70,000 - 79,999	35	57	58	58									<b>208</b>	4.04%	3.95%
\$80,000 - 89,999	47	55	75	75									<b>252</b>	5.22%	4.79%
\$90,000 - 99,999	53	60	75	69									<b>257</b>	4.80%	4.88%
\$100,000 - 119,999	99	111	145	129									<b>484</b>	8.98%	9.20%
\$120,000 - 139,999	97	108	151	120									<b>476</b>	8.35%	9.04%
\$140,000 - 159,999	82	100	102	99									<b>383</b>	6.89%	7.28%
\$160,000 - 179,999	56	98	112	91									<b>357</b>	6.33%	6.78%
\$180,000 - 199,999	52	65	86	76									<b>279</b>	5.29%	5.30%
\$200,000 - 249,999	108	119	137	161									<b>525</b>	11.20%	9.98%
\$250,000 - 299,999	53	76	83	97									<b>309</b>	6.75%	5.87%
\$300,000 - 349,999	45	47	53	49									<b>194</b>	3.41%	3.69%
\$350,000 - 399,999	24	26	29	42									<b>121</b>	2.92%	2.30%
\$400,000 - 499,999	12	28	30	38									<b>108</b>	2.64%	2.05%
\$500,000 - 599,999	3	15	19	17									<b>54</b>	1.18%	1.03%
\$600,000 - 699,999	10	12	11	15									<b>48</b>	1.04%	0.91%
\$700,000 - 799,999	5	3	4	8									<b>20</b>	0.56%	0.38%
\$800,000 - 899,999	5	0	5	3									<b>13</b>	0.21%	0.25%
\$900,000 - 999,999	2	3	4	2									<b>11</b>	0.14%	0.21%
\$1,000,000 - and over	5	8	12	13									<b>38</b>	0.90%	0.72%
<b>Current Year</b>	<b>1,053</b>	<b>1,261</b>	<b>1,512</b>	<b>1,437</b>									<b>5,263</b>		
Previous Year	1,033	1,194	1,677	1,511	0	0	0	0	0	0	0	0	5,415		
Change from last month		19.75%	19.90%	-4.96%											
<b>Change from last year</b>	<b>1.94%</b>	<b>5.61%</b>	<b>-9.84%</b>	<b>-4.90%</b>											
<b>Current YTD</b>	<b>1,053</b>	<b>2,314</b>	<b>3,826</b>	<b>5,263</b>											
Previous YTD	1,033	2,227	3,904	5,415	5,415	5,415	5,415	5,415	5,415	5,415	5,415	5,415			
<b>% Change YTD</b>	<b>1.94%</b>	<b>3.91%</b>	<b>-2.00%</b>	<b>-2.81%</b>											



**Greater Tampa Association of Realtors®  
Monthly Sales Trend Indicator  
2012**

**Sales by Price Range - Condominiums, Townhouses and Co-Op**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	85	115	115	94									<b>409</b>	23.74%	27.07%
\$50,000 - 59,999	30	34	38	35									<b>137</b>	8.84%	9.07%
\$60,000 - 69,999	31	26	40	36									<b>133</b>	9.09%	8.80%
\$70,000 - 79,999	29	24	29	27									<b>109</b>	6.82%	7.21%
\$80,000 - 89,999	13	19	28	24									<b>84</b>	6.06%	5.56%
\$90,000 - 99,999	11	20	19	22									<b>72</b>	5.56%	4.77%
\$100,000 - 119,999	25	31	31	28									<b>115</b>	7.07%	7.61%
\$120,000 - 139,999	12	13	23	19									<b>67</b>	4.80%	4.43%
\$140,000 - 159,999	10	21	25	29									<b>85</b>	7.32%	5.63%
\$160,000 - 179,999	10	20	19	19									<b>68</b>	4.80%	4.50%
\$180,000 - 199,999	10	13	13	9									<b>45</b>	2.27%	2.98%
\$200,000 - 249,999	16	21	22	16									<b>75</b>	4.04%	4.96%
\$250,000 - 299,999	8	7	13	11									<b>39</b>	2.78%	2.58%
\$300,000 - 349,999	7	2	7	10									<b>26</b>	2.53%	1.72%
\$350,000 - 399,999	3	4	2	8									<b>17</b>	2.02%	1.13%
\$400,000 - 499,999	4	2	8	4									<b>18</b>	1.01%	1.19%
\$500,000 - 599,999	0	1	4	2									<b>7</b>	0.51%	0.46%
\$600,000 - 699,999	0	0	2	0									<b>2</b>	0.00%	0.13%
\$700,000 - 799,999	0	0	0	0									<b>0</b>	0.00%	0.00%
\$800,000 - 899,999	0	0	0	1									<b>1</b>	0.25%	0.07%
\$900,000 - 999,999	0	0	0	1									<b>1</b>	0.25%	0.07%
\$1,000,000 - and over	0	0	0	1									<b>1</b>	0.25%	0.07%
<b>Current Year</b>	<b>304</b>	<b>373</b>	<b>438</b>	<b>396</b>									<b>1,511</b>		
Previous Year	375	435	521	481	0	0	0	0	0	0	0	0	1,812		
Change from last month		22.70%	17.43%	-9.59%											
<b>Change from last year</b>	<b>-18.93%</b>	<b>-14.25%</b>	<b>-15.93%</b>	<b>-17.67%</b>											
<b>Current YTD</b>	304	677	1,115	1,511											
Previous YTD	375	810	1,331	1,812	1,812	1,812	1,812	1,812	1,812	1,812	1,812	1,812			
<b>% Change YTD</b>	<b>-18.93%</b>	<b>-16.42%</b>	<b>-16.23%</b>	<b>-16.61%</b>											



**Greater Tampa Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Price Range - Overall**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	278	320	358	289									1,245	15.31%	17.67%
\$50,000 - 59,999	87	89	121	106									403	5.61%	5.72%
\$60,000 - 69,999	86	93	106	94									379	4.98%	5.38%
\$70,000 - 79,999	67	86	91	86									330	4.56%	4.68%
\$80,000 - 89,999	60	76	103	101									340	5.35%	4.82%
\$90,000 - 99,999	65	80	95	91									331	4.82%	4.70%
\$100,000 - 119,999	127	144	177	158									606	8.37%	8.60%
\$120,000 - 139,999	112	122	175	140									549	7.42%	7.79%
\$140,000 - 159,999	93	123	132	129									477	6.83%	6.77%
\$160,000 - 179,999	66	120	133	110									429	5.83%	6.09%
\$180,000 - 199,999	63	79	101	85									328	4.50%	4.65%
\$200,000 - 249,999	124	140	159	177									600	9.38%	8.51%
\$250,000 - 299,999	61	83	96	108									348	5.72%	4.94%
\$300,000 - 349,999	52	49	60	59									220	3.13%	3.12%
\$350,000 - 399,999	27	30	31	50									138	2.65%	1.96%
\$400,000 - 499,999	16	31	39	42									128	2.22%	1.82%
\$500,000 - 599,999	3	16	23	19									61	1.01%	0.87%
\$600,000 - 699,999	10	12	13	15									50	0.79%	0.71%
\$700,000 - 799,999	5	3	4	8									20	0.42%	0.28%
\$800,000 - 899,999	5	0	5	4									14	0.21%	0.20%
\$900,000 - 999,999	2	3	4	3									12	0.16%	0.17%
\$1,000,000 - and over	5	8	12	14									39	0.74%	0.55%
<b>Current Year</b>	<b>1,414</b>	<b>1,707</b>	<b>2,038</b>	<b>1,888</b>									<b>7,047</b>		
Previous Year	1,447	1,675	2,282	2,072	0	0	0	0	0	0	0	0	7,476		
Change from last month		20.72%	19.39%	-7.36%											
<b>Change from last year</b>		<b>1.91%</b>	<b>-10.69%</b>	<b>-8.88%</b>											
<b>Current YTD</b>	<b>1,414</b>	<b>3,121</b>	<b>5,159</b>	<b>7,047</b>											
Previous YTD	1,447	3,122	5,404	7,476	7,476	7,476	7,476	7,476	7,476	7,476	7,476	7,476			
<b>% Change YTD</b>	<b>-2.28%</b>	<b>-0.03%</b>	<b>-4.53%</b>	<b>-5.74%</b>											



**Greater Tampa Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	1	0	0	0	0	0	0	0	0	1	0.05%	0.01%
1	51	63	70	56	0	0	0	0	0	0	0	0	240	2.97%	3.41%
2	355	425	504	447	0	0	0	0	0	0	0	0	1,731	23.68%	24.56%
3	576	690	871	809	0	0	0	0	0	0	0	0	2,946	42.85%	41.81%
4	361	421	483	478	0	0	0	0	0	0	0	0	1,743	25.32%	24.73%
5	65	81	92	83	0	0	0	0	0	0	0	0	321	4.40%	4.56%
6+	6	27	18	14	0	0	0	0	0	0	0	0	65	0.74%	0.92%
<b>Total</b>	<b>1,414</b>	<b>1,707</b>	<b>2,038</b>	<b>1,888</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,047</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	224	244	307	261	0	0	0	0	0	0	0	0	1,036	13.82%	14.70%
2	914	1,137	1,351	1,253	0	0	0	0	0	0	0	0	4,655	66.37%	66.06%
3	240	260	313	304	0	0	0	0	0	0	0	0	1,117	16.10%	15.85%
4	31	56	56	58	0	0	0	0	0	0	0	0	201	3.07%	2.85%
5	3	6	6	7	0	0	0	0	0	0	0	0	22	0.37%	0.31%
6+	2	4	5	5	0	0	0	0	0	0	0	0	16	0.26%	0.23%
<b>Total</b>	<b>1,414</b>	<b>1,707</b>	<b>2,038</b>	<b>1,888</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,047</b>	<b>100.00%</b>	<b>100.00%</b>



**Greater Tampa Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	1,023	1,211	1,466	1,395	0	0	0	0	0	0	0	0	<b>5,095</b>	73.89%	72.30%
Condominium	179	207	241	221	0	0	0	0	0	0	0	0	<b>848</b>	11.71%	12.03%
Townhouse	125	166	196	173	0	0	0	0	0	0	0	0	<b>660</b>	9.16%	9.37%
Manufactured/Mobile Home	46	61	76	52	0	0	0	0	0	0	0	0	<b>235</b>	2.75%	3.33%
Villa	30	50	46	42	0	0	0	0	0	0	0	0	<b>168</b>	2.22%	2.38%
Half Duplex	9	11	9	3	0	0	0	0	0	0	0	0	<b>32</b>	0.16%	0.45%
Modular	1	1	1	0	0	0	0	0	0	0	0	0	<b>3</b>	0.00%	0.04%
Co-Op	0	0	1	2	0	0	0	0	0	0	0	0	<b>3</b>	0.11%	0.04%
Planned Unit Development	1	0	2	0	0	0	0	0	0	0	0	0	<b>3</b>	0.00%	0.04%
<b>Total</b>	<b>1,414</b>	<b>1,707</b>	<b>2,038</b>	<b>1,888</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,047</b>	<b>100.00%</b>	<b>100.00%</b>



## Greater Tampa Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	289	15.31%	37,461	33,901	90.00%	86	810	2.8
\$50,000 - 59,999	106	5.61%	58,299	54,813	94.00%	118	332	3.1
\$60,000 - 69,999	94	4.98%	67,838	64,220	95.00%	83	324	3.5
\$70,000 - 79,999	86	4.56%	79,140	74,405	94.00%	118	332	3.9
\$80,000 - 89,999	101	5.35%	87,744	83,839	96.00%	111	313	3.1
\$90,000 - 99,999	91	4.82%	99,500	94,680	95.00%	88	340	3.7
\$100,000 - 119,999	158	8.37%	113,721	109,338	96.00%	91	509	3.2
\$120,000 - 139,999	140	7.42%	133,226	128,905	97.00%	110	566	4.0
\$140,000 - 159,999	129	6.83%	154,463	149,053	96.00%	84	504	3.9
\$160,000 - 179,999	110	5.83%	175,018	168,780	96.00%	119	480	4.4
\$180,000 - 199,999	85	4.50%	198,138	189,871	96.00%	89	464	5.5
\$200,000 - 249,999	177	9.38%	229,814	222,964	97.00%	95	788	4.5
\$250,000 - 299,999	108	5.72%	283,553	273,867	97.00%	111	607	5.6
\$300,000 - 349,999	59	3.13%	334,717	324,621	97.00%	72	311	5.3
\$350,000 - 399,999	50	2.65%	389,245	368,228	95.00%	126	301	6.0
\$400,000 - 499,999	42	2.22%	474,385	448,965	95.00%	121	318	7.6
\$500,000 - 599,999	19	1.01%	568,558	549,995	97.00%	92	166	8.7
\$600,000 - 699,999	15	0.79%	676,673	644,734	95.00%	111	141	9.4
\$700,000 - 799,999	8	0.42%	771,375	744,625	97.00%	72	106	13.3
\$800,000 - 899,999	4	0.21%	851,676	835,051	98.00%	94	79	19.8
\$900,000 - 999,999	3	0.16%	1,050,300	955,000	91.00%	35	48	16.0
\$1,000,000 - and over	14	0.74%	1,552,964	1,432,964	92.00%	163	271	19.4
<b>Totals</b>	<b>1,888</b>	<b>100.00%</b>	<b>172,989</b>	<b>165,354</b>	<b>96.00%</b>	<b>99</b>	<b>8,110</b>	<b>4.3</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



**Greater Tampa Association of Realtors®**  
**Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012**

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	1,245	17.67%	36,929	33,556	91.00%	91	810	2.6
\$50,000 - 59,999	403	5.72%	58,531	54,432	93.00%	113	332	3.3
\$60,000 - 69,999	379	5.38%	68,355	64,192	94.00%	91	324	3.4
\$70,000 - 79,999	330	4.68%	78,602	74,209	94.00%	108	332	4.0
\$80,000 - 89,999	340	4.82%	88,640	84,411	95.00%	109	313	3.7
\$90,000 - 99,999	331	4.70%	99,498	94,381	95.00%	96	340	4.1
\$100,000 - 119,999	606	8.60%	114,419	109,441	96.00%	102	509	3.4
\$120,000 - 139,999	549	7.79%	134,127	128,992	96.00%	106	566	4.1
\$140,000 - 159,999	477	6.77%	153,579	149,115	97.00%	105	504	4.2
\$160,000 - 179,999	429	6.09%	174,746	168,939	97.00%	94	480	4.5
\$180,000 - 199,999	328	4.65%	197,133	189,782	96.00%	100	464	5.7
\$200,000 - 249,999	600	8.51%	230,756	222,922	97.00%	101	788	5.3
\$250,000 - 299,999	348	4.94%	284,215	273,556	96.00%	114	607	7.0
\$300,000 - 349,999	220	3.12%	336,273	322,786	96.00%	86	311	5.7
\$350,000 - 399,999	138	1.96%	388,349	370,684	95.00%	119	301	8.7
\$400,000 - 499,999	128	1.82%	472,053	445,329	94.00%	128	318	9.9
\$500,000 - 599,999	61	0.87%	569,581	545,730	96.00%	158	166	10.9
\$600,000 - 699,999	50	0.71%	694,330	645,160	93.00%	149	141	11.3
\$700,000 - 799,999	20	0.28%	781,230	738,031	94.00%	176	106	21.2
\$800,000 - 899,999	14	0.20%	861,743	834,690	97.00%	101	79	22.6
\$900,000 - 999,999	12	0.17%	1,029,312	959,333	93.00%	134	48	16.0
\$1,000,000 - and over	39	0.55%	1,629,936	1,440,367	88.00%	196	271	27.8
<b>Totals</b>	<b>7,047</b>	<b>100.00%</b>	<b>161,595</b>	<b>153,719</b>	<b>95.00%</b>	<b>103</b>	<b>8,110</b>	<b>4.6</b>

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# Greater Tampa Association of Realtors®

Four Year Sales and Inventory History 2008 - 2012

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	1,401	263,868	242,591	92%	116	21,129	15.1
01-JUN-08	1,481	241,694	226,929	94%	115	21,044	14.2
01-JUL-08	1,431	237,719	224,105	94%	111	21,017	14.7
01-AUG-08	1,416	222,420	209,355	94%	111	20,804	14.7
01-SEP-08	1,429	218,322	205,013	94%	111	21,007	14.7
01-OCT-08	1,280	198,963	186,612	94%	99	20,856	16.3
01-NOV-08	1,082	194,420	181,435	93%	101	20,642	19.1
01-DEC-08	1,336	194,626	183,319	94%	101	20,089	15.0
01-JAN-09	1,035	173,384	160,662	93%	102	19,618	19.0
01-FEB-09	1,218	169,982	158,051	93%	99	19,282	15.8
01-MAR-09	1,526	177,339	165,433	93%	113	18,861	12.4
01-APR-09	1,575	164,722	154,116	94%	111	18,363	11.7
01-MAY-09	1,573	173,786	162,765	94%	112	17,661	11.2
01-JUN-09	1,876	181,023	170,174	94%	109	17,234	9.2
01-JUL-09	1,885	187,677	176,649	94%	108	17,004	9.0
01-AUG-09	1,693	173,764	164,732	95%	105	16,831	9.9
01-SEP-09	1,789	174,273	164,700	95%	104	16,717	9.3
01-OCT-09	1,788	165,655	156,349	94%	104	16,498	9.2
01-NOV-09	1,712	173,700	163,572	94%	99	16,465	9.6
01-DEC-09	1,738	172,544	163,080	95%	109	16,055	9.2
01-JAN-10	1,175	162,475	154,625	95%	108	15,848	13.5
01-FEB-10	1,425	158,880	150,103	94%	103	15,925	11.2
01-MAR-10	1,861	170,550	160,631	94%	110	15,941	8.6
01-APR-10	1,968	170,683	161,633	95%	100	15,774	8.0
01-MAY-10	1,893	172,105	163,367	95%	99	15,655	8.3
01-JUN-10	2,200	179,506	170,597	95%	101	15,963	7.3
01-JUL-10	1,559	173,742	164,732	95%	98	16,229	10.4
01-AUG-10	1,669	170,939	161,267	94%	101	16,507	9.9
01-SEP-10	1,628	169,786	160,231	94%	94	16,783	10.3
01-OCT-10	1,446	160,657	151,125	94%	102	16,591	11.5
01-NOV-10	1,421	163,780	154,290	94%	103	16,691	11.7
01-DEC-10	1,899	163,043	154,278	95%	101	16,470	8.7
01-JAN-11	1,447	142,209	134,856	95%	99	16,168	11.2
01-FEB-11	1,675	143,685	135,543	94%	98	15,689	9.4
01-MAR-11	2,282	147,803	139,851	95%	104	14,922	6.5
01-APR-11	2,072	159,008	150,293	95%	109	14,234	6.9
01-MAY-11	2,011	160,846	152,387	95%	106	13,805	6.9
01-JUN-11	2,103	171,241	162,508	95%	117	13,303	6.3
01-JUL-11	1,963	163,976	155,601	95%	106	12,738	6.5
01-AUG-11	2,067	166,170	157,902	95%	111	12,429	6.0
01-SEP-11	1,840	170,742	160,167	94%	111	12,210	6.6
01-OCT-11	1,676	160,174	151,455	95%	111	11,836	7.1
01-NOV-11	1,582	154,770	147,026	95%	102	11,649	7.4
01-DEC-11	1,829	167,846	158,978	95%	110	11,083	6.1
01-JAN-12	1,414	151,157	143,881	95%	106	10,572	7.5
01-FEB-12	1,707	157,487	149,811	95%	101	9,950	5.8
01-MAR-12	2,038	161,724	153,040	95%	105	9,047	4.4
01-APR-12	1,888	172,989	165,354	96%	99	8,110	4.3