



**Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2012**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	9	9	12	6									36	4.00%	7.23%
\$50,000 - 59,999	3	2	4	5									14	3.33%	2.81%
\$60,000 - 69,999	6	7	9	6									28	4.00%	5.62%
\$70,000 - 79,999	2	9	7	7									25	4.67%	5.02%
\$80,000 - 89,999	4	10	12	10									36	6.67%	7.23%
\$90,000 - 99,999	4	4	5	6									19	4.00%	3.82%
\$100,000 - 119,999	4	13	18	14									49	9.33%	9.84%
\$120,000 - 139,999	9	10	14	16									49	10.67%	9.84%
\$140,000 - 159,999	8	14	6	14									42	9.33%	8.43%
\$160,000 - 179,999	4	9	13	7									33	4.67%	6.63%
\$180,000 - 199,999	3	2	11	5									21	3.33%	4.22%
\$200,000 - 249,999	12	16	13	17									58	11.33%	11.65%
\$250,000 - 299,999	3	7	5	12									27	8.00%	5.42%
\$300,000 - 349,999	1	2	4	8									15	5.33%	3.01%
\$350,000 - 399,999	0	1	3	3									7	2.00%	1.41%
\$400,000 - 499,999	2	1	7	4									14	2.67%	2.81%
\$500,000 - 599,999	0	2	2	2									6	1.33%	1.20%
\$600,000 - 699,999	1	1	1	0									3	0.00%	0.60%
\$700,000 - 799,999	0	1	0	1									2	0.67%	0.40%
\$800,000 - 899,999	1	0	1	1									3	0.67%	0.60%
\$900,000 - 999,999	0	0	0	3									3	2.00%	0.60%
\$1,000,000 - and over	1	3	1	3									8	2.00%	1.61%
Current Year	77	123	148	150									498		
Previous Year	82	98	136	132	0	0	0	0	0	0	0	0	448		
Change from last month		59.74%	20.33%	1.35%											
Change from last year	-6.10%	25.51%	8.82%	13.64%											
Current YTD	77	200	348	498											
Previous YTD	82	180	316	448	448	448	448	448	448	448	448	448			
% Change YTD	-6.10%	11.11%	10.13%	11.16%											



**Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2012**

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	1	3	2	1									7	2.78%	5.93%
\$50,000 - 59,999	1	1	3	2									7	5.56%	5.93%
\$60,000 - 69,999	1	1	2	3									7	8.33%	5.93%
\$70,000 - 79,999	2	1	6	3									12	8.33%	10.17%
\$80,000 - 89,999	2	3	4	1									10	2.78%	8.47%
\$90,000 - 99,999	2	1	1	3									7	8.33%	5.93%
\$100,000 - 119,999	3	2	5	6									16	16.67%	13.56%
\$120,000 - 139,999	2	1	2	4									9	11.11%	7.63%
\$140,000 - 159,999	2	0	3	0									5	0.00%	4.24%
\$160,000 - 179,999	0	1	0	1									2	2.78%	1.69%
\$180,000 - 199,999	2	1	2	0									5	0.00%	4.24%
\$200,000 - 249,999	1	1	3	2									7	5.56%	5.93%
\$250,000 - 299,999	2	1	1	4									8	11.11%	6.78%
\$300,000 - 349,999	0	1	3	1									5	2.78%	4.24%
\$350,000 - 399,999	0	2	1	1									4	2.78%	3.39%
\$400,000 - 499,999	0	0	0	2									2	5.56%	1.69%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	1	0	0	1									2	2.78%	1.69%
\$700,000 - 799,999	1	0	0	0									1	0.00%	0.85%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	1	0									1	0.00%	0.85%
\$1,000,000 - and over	0	0	0	1									1	2.78%	0.85%
Current Year	23	20	39	36									118		
Previous Year	16	19	36	32	0	0	0	0	0	0	0	0	103		
Change from last month		-13.04%	95.00%	-7.69%											
Change from last year	43.75%	5.26%	8.33%	12.50%											
Current YTD	23	43	82	118											
Previous YTD	16	35	71	103	103	103	103	103	103	103	103	103			
% Change YTD	43.75%	22.86%	15.49%	14.56%											



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Price Range - Overall

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	20	21	22	15									78	7.04%	10.94%
\$50,000 - 59,999	6	3	11	12									32	5.63%	4.49%
\$60,000 - 69,999	10	12	18	15									55	7.04%	7.71%
\$70,000 - 79,999	7	12	15	15									49	7.04%	6.87%
\$80,000 - 89,999	7	14	18	11									50	5.16%	7.01%
\$90,000 - 99,999	6	5	9	10									30	4.69%	4.21%
\$100,000 - 119,999	7	18	26	22									73	10.33%	10.24%
\$120,000 - 139,999	11	11	16	20									58	9.39%	8.13%
\$140,000 - 159,999	10	14	9	14									47	6.57%	6.59%
\$160,000 - 179,999	4	10	13	8									35	3.76%	4.91%
\$180,000 - 199,999	5	4	13	5									27	2.35%	3.79%
\$200,000 - 249,999	13	17	16	19									65	8.92%	9.12%
\$250,000 - 299,999	5	8	6	16									35	7.51%	4.91%
\$300,000 - 349,999	1	3	7	9									20	4.23%	2.81%
\$350,000 - 399,999	0	3	4	4									11	1.88%	1.54%
\$400,000 - 499,999	3	1	7	6									17	2.82%	2.38%
\$500,000 - 599,999	0	2	2	2									6	0.94%	0.84%
\$600,000 - 699,999	2	1	1	1									5	0.47%	0.70%
\$700,000 - 799,999	1	1	0	1									3	0.47%	0.42%
\$800,000 - 899,999	1	0	1	1									3	0.47%	0.42%
\$900,000 - 999,999	1	0	1	3									5	1.41%	0.70%
\$1,000,000 - and over	1	3	1	4									9	1.88%	1.26%
Current Year	121	163	216	213									713		
Previous Year	109	138	194	185	0	0	0	0	0	0	0	0	626		
Change from last month		34.71%	32.52%	-1.39%											
Change from last year		18.12%	11.34%	15.14%											
Current YTD	121	284	500	713											
Previous YTD	109	247	441	626	626	626	626	626	626	626	626	626			
% Change YTD	11.01%	14.98%	13.38%	13.90%											



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Bedroom Count

Bedrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
0	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.14%
1	3	5	5	7	0	0	0	0	0	0	0	0	20	3.29%	2.81%
2	58	77	107	89	0	0	0	0	0	0	0	0	331	41.78%	46.42%
3	57	68	91	104	0	0	0	0	0	0	0	0	320	48.83%	44.88%
4	3	10	13	13	0	0	0	0	0	0	0	0	39	6.10%	5.47%
5	0	2	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.28%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	121	163	216	213	0	0	0	0	0	0	0	0	713	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
1	11	19	21	15	0	0	0	0	0	0	0	0	66	7.04%	9.26%
2	103	134	180	178	0	0	0	0	0	0	0	0	595	83.57%	83.45%
3	7	6	11	17	0	0	0	0	0	0	0	0	41	7.98%	5.75%
4	0	4	4	2	0	0	0	0	0	0	0	0	10	0.94%	1.40%
5	0	0	0	1	0	0	0	0	0	0	0	0	1	0.47%	0.14%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	121	163	216	213	0	0	0	0	0	0	0	0	713	100.00%	100.00%



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Housing Style

Style	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
Single Family Home	71	116	134	147	0	0	0	0	0	0	0	0	468	69.01%	65.64%
Condominium	20	20	36	33	0	0	0	0	0	0	0	0	109	15.49%	15.29%
Manufactured/Mobile Home	19	19	28	27	0	0	0	0	0	0	0	0	93	12.68%	13.04%
Villa	6	7	14	3	0	0	0	0	0	0	0	0	30	1.41%	4.21%
Townhouse	3	0	3	3	0	0	0	0	0	0	0	0	9	1.41%	1.26%
Half Duplex	2	1	0	0	0	0	0	0	0	0	0	0	3	0.00%	0.42%
Modular	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.14%
Total	121	163	216	213	0	0	0	0	0	0	0	0	713	100.00%	100.00%



Englewood Area Board of Realtors®

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	15	7.04%	37,373	33,560	90.00%	163	47	3.1
\$50,000 - 59,999	12	5.63%	62,567	54,908	88.00%	189	26	2.2
\$60,000 - 69,999	15	7.04%	70,993	65,143	92.00%	132	29	1.9
\$70,000 - 79,999	15	7.04%	78,843	73,991	94.00%	115	48	3.2
\$80,000 - 89,999	11	5.16%	89,373	82,573	92.00%	182	42	3.8
\$90,000 - 99,999	10	4.69%	102,820	94,023	91.00%	86	39	3.9
\$100,000 - 119,999	22	10.33%	120,623	110,252	91.00%	91	53	2.4
\$120,000 - 139,999	20	9.39%	137,005	128,925	94.00%	174	66	3.3
\$140,000 - 159,999	14	6.57%	161,189	149,429	93.00%	187	56	4.0
\$160,000 - 179,999	8	3.76%	176,500	170,100	96.00%	364	91	11.4
\$180,000 - 199,999	5	2.35%	206,460	191,600	93.00%	286	60	12.0
\$200,000 - 249,999	19	8.92%	231,544	218,868	95.00%	163	153	8.1
\$250,000 - 299,999	16	7.51%	294,752	272,202	92.00%	176	112	7.0
\$300,000 - 349,999	9	4.23%	350,067	328,778	94.00%	231	84	9.3
\$350,000 - 399,999	4	1.88%	418,500	383,725	92.00%	367	84	21.0
\$400,000 - 499,999	6	2.82%	472,133	431,067	91.00%	368	77	12.8
\$500,000 - 599,999	2	0.94%	597,500	526,688	88.00%	86	36	18.0
\$600,000 - 699,999	1	0.47%	735,000	685,000	93.00%	8	32	32.0
\$700,000 - 799,999	1	0.47%	769,000	725,000	94.00%	120	30	30.0
\$800,000 - 899,999	1	0.47%	995,000	850,000	85.00%	708	27	27.0
\$900,000 - 999,999	3	1.41%	1,060,000	988,333	93.00%	338	17	5.7
\$1,000,000 - and over	4	1.88%	2,253,750	2,061,250	91.00%	399	127	31.8
Totals	213	100.00%	226,886	209,531	92.00%	183	1,336	6.3

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Englewood Area Board of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	78	10.94%	40,056	36,040	90.00%	128	47	2.4
\$50,000 - 59,999	32	4.49%	60,293	54,669	91.00%	193	26	3.3
\$60,000 - 69,999	55	7.71%	71,383	64,698	91.00%	138	29	2.1
\$70,000 - 79,999	49	6.87%	79,824	73,864	93.00%	131	48	3.9
\$80,000 - 89,999	50	7.01%	89,818	84,156	94.00%	132	42	3.4
\$90,000 - 99,999	30	4.21%	103,246	94,981	92.00%	146	39	5.2
\$100,000 - 119,999	73	10.24%	117,948	110,507	94.00%	127	53	2.9
\$120,000 - 139,999	58	8.13%	137,548	129,137	94.00%	187	66	4.6
\$140,000 - 159,999	47	6.59%	161,670	149,418	92.00%	162	56	4.8
\$160,000 - 179,999	35	4.91%	179,446	170,112	95.00%	213	91	10.4
\$180,000 - 199,999	27	3.79%	203,489	187,243	92.00%	174	60	8.9
\$200,000 - 249,999	65	9.12%	234,960	220,880	94.00%	126	153	9.4
\$250,000 - 299,999	35	4.91%	294,561	273,783	93.00%	150	112	12.8
\$300,000 - 349,999	20	2.81%	347,010	324,400	93.00%	159	84	16.8
\$350,000 - 399,999	11	1.54%	400,627	369,445	92.00%	184	84	30.6
\$400,000 - 499,999	17	2.38%	480,536	431,971	90.00%	313	77	18.1
\$500,000 - 599,999	6	0.84%	592,150	541,296	91.00%	99	36	24.0
\$600,000 - 699,999	5	0.70%	710,778	654,300	92.00%	42	32	25.6
\$700,000 - 799,999	3	0.42%	757,367	718,000	95.00%	263	30	40.0
\$800,000 - 899,999	3	0.42%	914,500	837,000	92.00%	288	27	36.0
\$900,000 - 999,999	5	0.70%	1,047,000	982,000	94.00%	263	17	13.6
\$1,000,000 - and over	9	1.26%	2,056,111	1,852,222	90.00%	414	127	56.4
Totals	713	100.00%	192,709	178,098	92.00%	158	1,336	7.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

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Englewood Area Board of Realtors®
Four Year Sales and Inventory History 2008 - 2012
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	126	280,729	252,882	90%	159	2,193	0.0
01-JUN-08	90	297,213	266,063	90%	174	2,075	0.0
01-JUL-08	84	299,153	266,376	89%	154	2,037	0.0
01-AUG-08	83	345,446	285,176	83%	141	1,981	0.0
01-SEP-08	76	225,631	201,665	89%	160	2,034	0.0
01-OCT-08	101	199,694	177,275	89%	139	2,087	0.0
01-NOV-08	56	227,697	198,642	87%	150	2,129	0.0
01-DEC-08	102	187,486	166,226	89%	125	2,108	0.0
01-JAN-09	97	179,432	161,148	90%	138	2,164	0.0
01-FEB-09	99	182,005	161,509	89%	204	2,137	0.0
01-MAR-09	157	218,232	190,337	87%	161	2,113	0.0
01-APR-09	160	182,962	164,816	90%	159	2,039	0.0
01-MAY-09	153	224,122	199,236	89%	193	1,929	0.0
01-JUN-09	125	229,612	201,063	88%	184	1,861	0.0
01-JUL-09	132	208,630	187,141	90%	158	1,807	0.0
01-AUG-09	106	181,112	164,236	91%	152	1,755	0.0
01-SEP-09	95	217,761	188,536	87%	168	1,711	0.0
01-OCT-09	107	180,838	165,612	92%	142	1,761	0.0
01-NOV-09	109	167,155	150,580	90%	149	1,822	0.0
01-DEC-09	135	183,960	165,529	90%	154	1,837	0.0
01-JAN-10	107	233,743	206,550	88%	147	1,863	0.0
01-FEB-10	136	227,119	205,664	91%	157	1,876	0.0
01-MAR-10	166	213,764	198,370	93%	150	1,846	0.0
01-APR-10	150	203,877	184,044	90%	175	1,824	0.0
01-MAY-10	153	205,713	186,248	91%	148	1,840	0.0
01-JUN-10	141	224,756	199,927	89%	146	1,839	0.0
01-JUL-10	91	178,267	166,776	94%	130	1,806	0.0
01-AUG-10	87	170,979	158,851	93%	131	1,821	0.0
01-SEP-10	102	151,746	140,149	92%	128	1,876	0.0
01-OCT-10	85	156,859	143,393	91%	123	1,936	0.0
01-NOV-10	93	174,346	159,697	92%	136	1,994	0.0
01-DEC-10	154	166,876	155,442	93%	132	1,956	0.0
01-JAN-11	109	145,505	132,745	91%	161	1,963	0.0
01-FEB-11	138	166,116	152,969	92%	171	1,908	0.0
01-MAR-11	194	207,780	187,021	90%	166	1,820	0.0
01-APR-11	185	204,000	187,867	92%	144	1,782	0.0
01-MAY-11	165	215,394	195,228	91%	182	1,696	0.0
01-JUN-11	148	228,247	206,657	91%	191	1,616	0.0
01-JUL-11	109	231,297	211,914	92%	178	1,584	0.0
01-AUG-11	121	231,454	208,124	90%	158	1,546	0.0
01-SEP-11	113	280,756	250,726	89%	175	1,527	0.0
01-OCT-11	133	146,765	135,929	93%	145	1,555	0.0
01-NOV-11	118	192,144	173,669	90%	164	1,592	0.0
01-DEC-11	132	202,656	180,616	89%	144	1,628	0.0
01-JAN-12	121	175,142	162,307	93%	156	1,607	0.0
01-FEB-12	163	180,292	168,346	93%	128	1,525	0.0
01-MAR-12	216	178,217	163,306	92%	157	1,400	0.0
01-APR-12	213	226,886	209,531	92%	183	1,336	0.0