



**DeSoto County Association of Realtors®
Monthly Sales Trend Indicator
2012**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	3	6	1	1									11	20.00%	25.58%
\$50,000 - 59,999	3	1	0	1									5	20.00%	11.63%
\$60,000 - 69,999	0	1	5	0									6	0.00%	13.95%
\$70,000 - 79,999	0	0	2	2									4	40.00%	9.30%
\$80,000 - 89,999	0	1	3	0									4	0.00%	9.30%
\$90,000 - 99,999	0	1	0	0									1	0.00%	2.33%
\$100,000 - 119,999	2	1	1	0									4	0.00%	9.30%
\$120,000 - 139,999	1	1	0	0									2	0.00%	4.65%
\$140,000 - 159,999	1	0	0	1									2	20.00%	4.65%
\$160,000 - 179,999	2	1	1	0									4	0.00%	9.30%
\$180,000 - 199,999	0	0	0	0									0	0.00%	0.00%
\$200,000 - 249,999	0	0	0	0									0	0.00%	0.00%
\$250,000 - 299,999	0	0	0	0									0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0									0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0									0	0.00%	0.00%
\$400,000 - 499,999	0	0	0	0									0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	12	13	13	5									43		
Previous Year	10	15	9	7	0	0	0	0	0	0	0	0	41		
Change from last month		8.33%	0.00%	-61.54%											
Change from last year	20.00%	-13.33%	44.44%	-28.57%											
Current YTD	12	25	38	43											
Previous YTD	10	25	34	41	41	41	41	41	41	41	41	41	41		
% Change YTD	20.00%	0.00%	11.76%	4.88%											



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Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	0	0	0										0		0.00%
\$50,000 - 59,999	0	0	0										0		0.00%
\$60,000 - 69,999	0	0	0										0		0.00%
\$70,000 - 79,999	0	0	0										0		0.00%
\$80,000 - 89,999	0	0	0										0		0.00%
\$90,000 - 99,999	0	0	0										0		0.00%
\$100,000 - 119,999	0	0	0										0		0.00%
\$120,000 - 139,999	0	0	0										0		0.00%
\$140,000 - 159,999	0	0	0										0		0.00%
\$160,000 - 179,999	0	0	0										0		0.00%
\$180,000 - 199,999	0	0	0										0		0.00%
\$200,000 - 249,999	0	0	0										0		0.00%
\$250,000 - 299,999	0	0	0										0		0.00%
\$300,000 - 349,999	0	0	0										0		0.00%
\$350,000 - 399,999	0	0	0										0		0.00%
\$400,000 - 499,999	0	0	0										0		0.00%
\$500,000 - 599,999	0	0	0										0		0.00%
\$600,000 - 699,999	0	0	0										0		0.00%
\$700,000 - 799,999	0	0	0										0		0.00%
\$800,000 - 899,999	0	0	0										0		0.00%
\$900,000 - 999,999	0	0	0										0		0.00%
\$1,000,000 - and over	0	0	0										0		0.00%
Current Year													0		
Previous Year	2	1	0	0	0	0	0	0	0	0	0	0	3		
Change from last month															
Change from last year															
Current YTD	0	0													
Previous YTD	2	3	3	3	3	3	3	3	3	3	3	3			
% Change YTD															



DeSoto County Association of Realtors®
Monthly Sales Trend Indicator
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Sales by Price Range - Overall

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	3	7	1	4									15	44.44%	30.00%
\$50,000 - 59,999	3	1	0	1									5	11.11%	10.00%
\$60,000 - 69,999	1	1	5	0									7	0.00%	14.00%
\$70,000 - 79,999	0	0	2	3									5	33.33%	10.00%
\$80,000 - 89,999	0	1	3	0									4	0.00%	8.00%
\$90,000 - 99,999	0	1	0	0									1	0.00%	2.00%
\$100,000 - 119,999	2	1	1	0									4	0.00%	8.00%
\$120,000 - 139,999	2	1	0	0									3	0.00%	6.00%
\$140,000 - 159,999	1	0	0	1									2	11.11%	4.00%
\$160,000 - 179,999	2	1	1	0									4	0.00%	8.00%
\$180,000 - 199,999	0	0	0	0									0	0.00%	0.00%
\$200,000 - 249,999	0	0	0	0									0	0.00%	0.00%
\$250,000 - 299,999	0	0	0	0									0	0.00%	0.00%
\$300,000 - 349,999	0	0	0	0									0	0.00%	0.00%
\$350,000 - 399,999	0	0	0	0									0	0.00%	0.00%
\$400,000 - 499,999	0	0	0	0									0	0.00%	0.00%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
Current Year	14	14	13	9									50		
Previous Year	14	18	11	10	0	0	0	0	0	0	0	0	53		
Change from last month		0.00%	-7.14%	-30.77%											
Change from last year		-22.22%	18.18%	-10.00%											
Current YTD	14	28	41	50											
Previous YTD	14	32	43	53	53	53	53	53	53	53	53	53			
% Change YTD	0.00%	-12.50%	-4.65%	-5.66%											



DeSoto County Association of Realtors®
Monthly Sales Trend Indicator
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Sales by Bedroom Count

Bedrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	2.00%
2	4	3	3	2	0	0	0	0	0	0	0	0	12	22.22%	24.00%
3	6	9	8	5	0	0	0	0	0	0	0	0	28	55.56%	56.00%
4	4	1	2	1	0	0	0	0	0	0	0	0	8	11.11%	16.00%
5	0	0	0	1	0	0	0	0	0	0	0	0	1	11.11%	2.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	14	14	13	9	0	0	0	0	0	0	0	0	50	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
1	3	6	1	2	0	0	0	0	0	0	0	0	12	22.22%	24.00%
2	9	7	12	5	0	0	0	0	0	0	0	0	33	55.56%	66.00%
3	1	1	0	2	0	0	0	0	0	0	0	0	4	22.22%	8.00%
4	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
5	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	2.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	14	14	13	9	0	0	0	0	0	0	0	0	50	100.00%	100.00%



DeSoto County Association of Realtors®
Monthly Sales Trend Indicator
2012
Sales by Housing Style

Style	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
Single Family Home	12	13	13	5	0	0	0	0	0	0	0	0	43	55.56%	86.00%
Manufactured/Mobile Home	2	1	0	4	0	0	0	0	0	0	0	0	7	44.44%	14.00%
Manufactured	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Condominium	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Half Duplex	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Mobile With Single In Land	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Modular	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Planned Unit Development	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Townhouse	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Villa	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Co-Op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	14	14	13	9	0	0	0	0	0	0	0	0	50	100.00%	100.00%



DeSoto County Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	4	44.44%	37,950	34,250	90.00%	131	15	3.8
\$50,000 - 59,999	1	11.11%	56,900	56,900	100.00%	50	7	7.0
\$60,000 - 69,999	0	0.00%	0	0	0.00%		14	
\$70,000 - 79,999	3	33.33%	77,133	75,667	98.00%	53	9	3.0
\$80,000 - 89,999	0	0.00%	0	0	0.00%		7	
\$90,000 - 99,999	0	0.00%	0	0	0.00%		12	
\$100,000 - 119,999	0	0.00%	0	0	0.00%		7	
\$120,000 - 139,999	0	0.00%	0	0	0.00%		8	
\$140,000 - 159,999	1	11.11%	169,000	155,000	92.00%	74	2	2.0
\$160,000 - 179,999	0	0.00%	0	0	0.00%		5	
\$180,000 - 199,999	0	0.00%	0	0	0.00%		2	
\$200,000 - 249,999	0	0.00%	0	0	0.00%		3	
\$250,000 - 299,999	0	0.00%	0	0	0.00%		7	
\$300,000 - 349,999	0	0.00%	0	0	0.00%		5	
\$350,000 - 399,999	0	0.00%	0	0	0.00%		3	
\$400,000 - 499,999	0	0.00%	0	0	0.00%		2	
\$500,000 - 599,999	0	0.00%	0	0	0.00%		3	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		3	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		0	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		2	
Totals	9	100.00%	67,678	63,989	95.00%	90	117	13.0

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



DeSoto County Association of Realtors®
Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	15	30.00%	38,493	36,000	94.00%	103	15	4.0
\$50,000 - 59,999	5	10.00%	57,940	56,260	97.00%	209	7	5.6
\$60,000 - 69,999	7	14.00%	67,957	64,286	95.00%	75	14	8.0
\$70,000 - 79,999	5	10.00%	76,780	73,720	96.00%	94	9	7.2
\$80,000 - 89,999	4	8.00%	83,850	84,241	100.00%	53	7	7.0
\$90,000 - 99,999	1	2.00%	89,500	94,900	106.00%	114	12	48.0
\$100,000 - 119,999	4	8.00%	110,475	108,750	98.00%	28	7	7.0
\$120,000 - 139,999	3	6.00%	138,133	136,833	99.00%	304	8	10.7
\$140,000 - 159,999	2	4.00%	174,000	155,000	89.00%	62	2	4.0
\$160,000 - 179,999	4	8.00%	196,250	170,500	87.00%	123	5	5.0
\$180,000 - 199,999	0	0.00%	0	0	0.00%		2	
\$200,000 - 249,999	0	0.00%	0	0	0.00%		3	
\$250,000 - 299,999	0	0.00%	0	0	0.00%		7	
\$300,000 - 349,999	0	0.00%	0	0	0.00%		5	
\$350,000 - 399,999	0	0.00%	0	0	0.00%		3	
\$400,000 - 499,999	0	0.00%	0	0	0.00%		2	
\$500,000 - 599,999	0	0.00%	0	0	0.00%		3	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		3	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		0	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		1	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		0	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		2	
Totals	50	100.00%	82,818	78,185	94.00%	111	117	9.4

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DeSoto County Association of Realtors®

Four Year Sales and Inventory History 2008 - 2012

Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	5	130,940	123,060	94%	246	161	32.2
01-JUN-08	5	126,760	114,620	90%	168	158	31.6
01-JUL-08	5	154,560	154,120	100%	229	158	31.6
01-AUG-08	0	0	0	0%	0	162	
01-SEP-08	2	218,450	191,400	88%	235	165	82.5
01-OCT-08	2	94,950	78,250	82%	142	163	81.5
01-NOV-08	3	60,267	55,500	92%	78	164	54.7
01-DEC-08	8	96,063	91,250	95%	142	171	21.4
01-JAN-09	5	45,140	41,400	92%	111	172	34.4
01-FEB-09	10	74,050	67,260	91%	56	166	16.6
01-MAR-09	11	103,673	99,491	96%	61	169	15.4
01-APR-09	12	93,833	84,367	90%	80	209	17.4
01-MAY-09	8	54,659	50,813	93%	46	241	30.1
01-JUN-09	16	80,506	76,272	95%	150	245	15.3
01-JUL-09	19	86,547	82,492	95%	120	252	13.3
01-AUG-09	14	59,736	53,343	89%	122	266	19.0
01-SEP-09	17	130,453	117,394	90%	137	274	16.1
01-OCT-09	14	63,964	57,600	90%	85	263	18.8
01-NOV-09	14	108,650	97,379	90%	144	265	18.9
01-DEC-09	25	72,316	63,248	87%	77	265	10.6
01-JAN-10	17	89,835	84,425	94%	94	247	14.5
01-FEB-10	17	77,962	71,912	92%	53	254	14.9
01-MAR-10	19	82,250	82,506	100%	87	246	12.9
01-APR-10	25	78,142	70,808	91%	161	213	8.5
01-MAY-10	15	107,415	107,826	100%	77	214	14.3
01-JUN-10	17	65,614	66,594	101%	55	222	13.1
01-JUL-10	16	73,794	66,775	90%	156	214	13.4
01-AUG-10	15	88,083	79,333	90%	92	223	14.9
01-SEP-10	8	124,950	94,175	75%	134	188	23.5
01-OCT-10	10	88,162	79,358	90%	88	186	18.6
01-NOV-10	9	83,478	77,600	93%	223	192	21.3
01-DEC-10	12	84,783	73,796	87%	102	193	16.1
01-JAN-11	14	64,393	59,682	93%	105	190	13.6
01-FEB-11	18	51,967	47,067	91%	187	174	9.7
01-MAR-11	11	87,100	72,155	83%	116	174	15.8
01-APR-11	10	67,585	62,440	92%	101	183	18.3
01-MAY-11	17	79,685	77,359	97%	115	174	10.2
01-JUN-11	20	67,215	62,438	93%	135	171	8.6
01-JUL-11	15	70,387	64,667	92%	82	153	10.2
01-AUG-11	13	109,238	103,992	95%	162	152	11.7
01-SEP-11	10	90,750	75,106	83%	177	152	15.2
01-OCT-11	10	87,530	80,900	92%	150	151	15.1
01-NOV-11	18	94,152	84,485	90%	89	149	8.3
01-DEC-11	8	73,163	65,363	89%	105	145	18.1
01-JAN-12	14	106,429	96,986	91%	207	136	9.7
01-FEB-12	14	70,471	67,933	96%	69	136	9.7
01-MAR-12	13	81,169	78,808	97%	67	117	9.0
01-APR-12	9	67,678	63,989	95%	90	117	13.0