



**West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	30	35	42										107	22.46%	21.93%
\$50,000 - 59,999	10	15	23										48	12.30%	9.84%
\$60,000 - 69,999	13	11	17										41	9.09%	8.40%
\$70,000 - 79,999	8	18	9										35	4.81%	7.17%
\$80,000 - 89,999	14	14	14										42	7.49%	8.61%
\$90,000 - 99,999	12	4	8										24	4.28%	4.92%
\$100,000 - 119,999	14	16	19										49	10.16%	10.04%
\$120,000 - 139,999	16	13	7										36	3.74%	7.38%
\$140,000 - 159,999	4	14	11										29	5.88%	5.94%
\$160,000 - 179,999	2	6	12										20	6.42%	4.10%
\$180,000 - 199,999	2	3	3										8	1.60%	1.64%
\$200,000 - 249,999	7	4	15										26	8.02%	5.33%
\$250,000 - 299,999	4	3	4										11	2.14%	2.25%
\$300,000 - 349,999	1	4	1										6	0.53%	1.23%
\$350,000 - 399,999	2	0	2										4	1.07%	0.82%
\$400,000 - 499,999	1	0	0										1	0.00%	0.20%
\$500,000 - 599,999	1	0	0										1	0.00%	0.20%
\$600,000 - 699,999	0	0	0										0	0.00%	0.00%
\$700,000 - 799,999	0	0	0										0	0.00%	0.00%
\$800,000 - 899,999	0	0	0										0	0.00%	0.00%
\$900,000 - 999,999	0	0	0										0	0.00%	0.00%
\$1,000,000 - and over	0	0	0										0	0.00%	0.00%
Current Year	141	160	187										488		
Previous Year	156	179	170	202	211	208	171	169	142	134	152	184	2,078		
Change from last month		13.48%	16.88%												
Change from last year	-9.62%	-10.61%	10.00%												
Current YTD	141	301	488												
Previous YTD	156	335	505	707	918	1,126	1,297	1,466	1,608	1,742	1,894	2,078			
% Change YTD	-9.62%	-10.15%	-3.37%												



**West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	6	12	11										29	42.31%	44.62%
\$50,000 - 59,999	2	2	5										9	19.23%	13.85%
\$60,000 - 69,999	2	1	3										6	11.54%	9.23%
\$70,000 - 79,999	2	0	1										3	3.85%	4.62%
\$80,000 - 89,999	1	0	2										3	7.69%	4.62%
\$90,000 - 99,999	0	0	0										0	0.00%	0.00%
\$100,000 - 119,999	0	1	1										2	3.85%	3.08%
\$120,000 - 139,999	3	4	2										9	7.69%	13.85%
\$140,000 - 159,999	0	1	0										1	0.00%	1.54%
\$160,000 - 179,999	0	0	0										0	0.00%	0.00%
\$180,000 - 199,999	0	0	0										0	0.00%	0.00%
\$200,000 - 249,999	0	1	0										1	0.00%	1.54%
\$250,000 - 299,999	0	0	0										0	0.00%	0.00%
\$300,000 - 349,999	0	0	0										0	0.00%	0.00%
\$350,000 - 399,999	0	0	0										0	0.00%	0.00%
\$400,000 - 499,999	1	0	1										2	3.85%	3.08%
\$500,000 - 599,999	0	0	0										0	0.00%	0.00%
\$600,000 - 699,999	0	0	0										0	0.00%	0.00%
\$700,000 - 799,999	0	0	0										0	0.00%	0.00%
\$800,000 - 899,999	0	0	0										0	0.00%	0.00%
\$900,000 - 999,999	0	0	0										0	0.00%	0.00%
\$1,000,000 - and over	0	0	0										0	0.00%	0.00%
Current Year	17	22	26										65		
Previous Year	12	12	30	25	20	28	21	23	31	21	19	16	258		
Change from last month		29.41%	18.18%												
Change from last year	41.67%	83.33%	-13.33%												
Current YTD	17	39	65												
Previous YTD	12	24	54	79	99	127	148	171	202	223	242	258			
% Change YTD	41.67%	62.50%	20.37%												



West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	38	49	59										146	26.46%	25.57%
\$50,000 - 59,999	12	18	30										60	13.45%	10.51%
\$60,000 - 69,999	15	14	21										50	9.42%	8.76%
\$70,000 - 79,999	10	18	10										38	4.48%	6.65%
\$80,000 - 89,999	15	15	16										46	7.17%	8.06%
\$90,000 - 99,999	12	4	8										24	3.59%	4.20%
\$100,000 - 119,999	14	17	21										52	9.42%	9.11%
\$120,000 - 139,999	19	17	9										45	4.04%	7.88%
\$140,000 - 159,999	4	15	11										30	4.93%	5.25%
\$160,000 - 179,999	2	6	12										20	5.38%	3.50%
\$180,000 - 199,999	2	3	3										8	1.35%	1.40%
\$200,000 - 249,999	7	5	15										27	6.73%	4.73%
\$250,000 - 299,999	4	3	4										11	1.79%	1.93%
\$300,000 - 349,999	1	4	1										6	0.45%	1.05%
\$350,000 - 399,999	2	0	2										4	0.90%	0.70%
\$400,000 - 499,999	2	0	1										3	0.45%	0.53%
\$500,000 - 599,999	1	0	0										1	0.00%	0.18%
\$600,000 - 699,999	0	0	0										0	0.00%	0.00%
\$700,000 - 799,999	0	0	0										0	0.00%	0.00%
\$800,000 - 899,999	0	0	0										0	0.00%	0.00%
\$900,000 - 999,999	0	0	0										0	0.00%	0.00%
\$1,000,000 - and over	0	0	0										0	0.00%	0.00%
Current Year	160	188	223										571		
Previous Year	174	195	206	230	240	243	195	195	183	162	176	205	2,404		
Change from last month		17.50%	18.62%												
Change from last year		-3.59%	8.25%												
Current YTD	160	348	571												
Previous YTD	174	369	575	805	1,045	1,288	1,483	1,678	1,861	2,023	2,199	2,404			
% Change YTD	-8.05%	-5.69%	-0.70%												



West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	0	0	1	0	0	0	0	0	0	0	0	0	1	0.45%	0.18%
1	2	4	5	0	0	0	0	0	0	0	0	0	11	2.24%	1.93%
2	31	35	51	0	0	0	0	0	0	0	0	0	117	22.87%	20.49%
3	85	103	111	0	0	0	0	0	0	0	0	0	299	49.78%	52.36%
4	36	42	52	0	0	0	0	0	0	0	0	0	130	23.32%	22.77%
5	5	4	3	0	0	0	0	0	0	0	0	0	12	1.35%	2.10%
6+	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.18%
Total	160	188	223	0	0	0	0	0	0	0	0	0	571	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	23	20	39	0	0	0	0	0	0	0	0	0	82	17.49%	14.36%
2	117	142	160	0	0	0	0	0	0	0	0	0	419	71.75%	73.38%
3	16	23	22	0	0	0	0	0	0	0	0	0	61	9.87%	10.68%
4	4	3	2	0	0	0	0	0	0	0	0	0	9	0.90%	1.58%
5	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	160	188	223	0	0	0	0	0	0	0	0	0	571	100.00%	100.00%



West Volusia Association of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	139	159	183	0	0	0	0	0	0	0	0	0	481	82.06%	84.24%
Condominium	14	19	20	0	0	0	0	0	0	0	0	0	53	8.97%	9.28%
Townhouse	3	3	6	0	0	0	0	0	0	0	0	0	12	2.69%	2.10%
Manufactured/Mobile H	1	4	6	0	0	0	0	0	0	0	0	0	11	2.69%	1.93%
Villa	2	1	4	0	0	0	0	0	0	0	0	0	7	1.79%	1.23%
Half Duplex	1	2	3	0	0	0	0	0	0	0	0	0	6	1.35%	1.05%
Modular	0	0	1	0	0	0	0	0	0	0	0	0	1	0.45%	0.18%
Total	160	188	223	0	0	0	0	0	0	0	0	0	571	100.00%	100.00%



West Volusia Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - March 1 to March 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	59	26.46%	37,016	32,856	89.00%	118	182	3.1
\$50,000 - 59,999	30	13.45%	61,013	53,907	88.00%	118	116	3.9
\$60,000 - 69,999	21	9.42%	71,400	63,930	90.00%	167	116	5.5
\$70,000 - 79,999	10	4.48%	80,240	72,940	91.00%	137	133	13.3
\$80,000 - 89,999	16	7.17%	93,361	84,719	91.00%	188	110	6.9
\$90,000 - 99,999	8	3.59%	95,163	93,813	99.00%	115	92	11.5
\$100,000 - 119,999	21	9.42%	114,881	108,606	95.00%	189	115	5.5
\$120,000 - 139,999	9	4.04%	132,378	126,544	96.00%	99	108	12.0
\$140,000 - 159,999	11	4.93%	154,164	149,573	97.00%	79	111	10.1
\$160,000 - 179,999	12	5.38%	179,775	167,233	93.00%	144	89	7.4
\$180,000 - 199,999	3	1.35%	208,567	194,833	93.00%	143	83	27.7
\$200,000 - 249,999	15	6.73%	243,000	225,347	93.00%	128	82	5.5
\$250,000 - 299,999	4	1.79%	294,450	276,575	94.00%	125	75	18.8
\$300,000 - 349,999	1	0.45%	329,000	329,000	100.00%	148	46	46.0
\$350,000 - 399,999	2	0.90%	400,000	367,500	92.00%	77	35	17.5
\$400,000 - 499,999	1	0.45%	499,000	450,000	90.00%	163	43	43.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		17	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		19	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		9	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		12	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		7	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		9	
Totals	223	100.00%	103,609	95,921	93.00%	135	1,609	7.2

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



West Volusia Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to March 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	146	25.57%	37,335	32,737	88.00%	121	182	3.7
\$50,000 - 59,999	60	10.51%	60,595	53,708	89.00%	106	116	5.8
\$60,000 - 69,999	50	8.76%	69,636	64,161	92.00%	139	116	7.0
\$70,000 - 79,999	38	6.65%	77,982	73,635	94.00%	94	133	10.5
\$80,000 - 89,999	46	8.06%	92,122	84,953	92.00%	160	110	7.2
\$90,000 - 99,999	24	4.20%	96,551	93,738	97.00%	139	92	11.5
\$100,000 - 119,999	52	9.11%	115,450	109,202	95.00%	166	115	6.6
\$120,000 - 139,999	45	7.88%	134,524	127,513	95.00%	84	108	7.2
\$140,000 - 159,999	30	5.25%	157,300	149,073	95.00%	104	111	11.1
\$160,000 - 179,999	20	3.50%	179,320	167,790	94.00%	123	89	13.4
\$180,000 - 199,999	8	1.40%	208,313	191,500	92.00%	152	83	31.1
\$200,000 - 249,999	27	4.73%	239,455	222,059	93.00%	119	82	9.1
\$250,000 - 299,999	11	1.93%	289,555	278,118	96.00%	108	75	20.5
\$300,000 - 349,999	6	1.05%	370,983	323,167	87.00%	236	46	23.0
\$350,000 - 399,999	4	0.70%	414,725	377,475	91.00%	86	35	26.3
\$400,000 - 499,999	3	0.53%	518,667	463,333	89.00%	156	43	43.0
\$500,000 - 599,999	1	0.18%	599,900	575,000	96.00%	764	17	51.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		19	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		9	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		12	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		7	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		9	
Totals	571	100.00%	104,740	97,042	93.00%	126	1,609	8.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

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West Volusia Association of Realtors®

Four Year Sales and Inventory History 2007 - 2011
 Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-APR-07	213	236,225	224,212	95%	90	3,051	14.3
01-MAY-07	189	216,200	206,325	95%	103	3,125	16.5
01-JUN-07	180	229,515	217,259	95%	109	3,165	17.6
01-JUL-07	170	227,756	216,338	95%	110	3,149	18.5
01-AUG-07	173	219,701	206,764	94%	124	3,142	18.2
01-SEP-07	132	196,592	186,706	95%	109	3,155	23.9
01-OCT-07	139	190,610	179,410	94%	124	3,178	22.9
01-NOV-07	135	186,999	176,496	94%	118	3,216	23.8
01-DEC-07	103	203,540	188,935	93%	124	3,144	30.5
01-JAN-08	72	189,748	179,768	95%	137	3,154	43.8
01-FEB-08	105	176,808	164,612	93%	128	3,084	29.4
01-MAR-08	114	180,930	169,492	94%	149	3,070	26.9
01-APR-08	122	208,952	191,110	91%	139	3,009	24.7
01-MAY-08	125	197,816	184,932	93%	155	2,829	22.6
01-JUN-08	125	172,264	160,720	93%	140	2,804	22.4
01-JUL-08	120	190,495	178,388	94%	130	2,791	23.3
01-AUG-08	132	198,416	186,362	94%	131	2,674	20.3
01-SEP-08	143	163,451	154,203	94%	119	2,693	18.8
01-OCT-08	114	176,351	160,878	91%	134	2,673	23.4
01-NOV-08	106	148,770	139,371	94%	108	2,710	25.6
01-DEC-08	134	154,786	145,099	94%	138	2,649	19.8
01-JAN-09	104	135,692	125,862	93%	111	2,555	24.6
01-FEB-09	116	141,931	130,709	92%	140	2,526	21.8
01-MAR-09	153	138,727	128,160	92%	125	2,462	16.1
01-APR-09	157	125,265	116,173	93%	118	2,428	15.5
01-MAY-09	183	128,576	121,574	95%	119	2,334	12.8
01-JUN-09	164	111,563	106,136	95%	127	2,388	14.6
01-JUL-09	178	124,970	117,383	94%	129	2,401	13.5
01-AUG-09	192	123,569	116,970	95%	100	2,388	12.4
01-SEP-09	202	126,966	121,591	96%	106	2,406	11.9
01-OCT-09	213	118,148	112,476	95%	76	2,384	11.2
01-NOV-09	186	122,743	114,675	93%	107	2,368	12.7
01-DEC-09	234	134,461	128,919	96%	98	2,341	10.0
01-JAN-10	174	113,710	107,449	94%	101	2,184	12.6
01-FEB-10	195	115,432	108,558	94%	92	2,224	11.4
01-MAR-10	206	106,762	100,602	94%	91	2,195	10.7
01-APR-10	230	112,994	108,933	96%	93	2,150	9.3
01-MAY-10	240	126,717	119,006	94%	108	2,140	8.9
01-JUN-10	243	112,808	105,727	94%	113	2,235	9.2
01-JUL-10	196	107,769	101,389	94%	115	2,160	11.0
01-AUG-10	195	122,422	114,998	94%	127	2,198	11.3
01-SEP-10	183	106,021	97,607	92%	108	2,166	11.8
01-OCT-10	162	110,814	103,430	93%	120	2,114	13.0
01-NOV-10	176	123,501	115,599	94%	128	2,045	11.6
01-DEC-10	208	97,785	91,618	94%	120	1,963	9.4
01-JAN-11	160	111,583	103,464	93%	115	1,878	11.7
01-FEB-11	188	100,259	92,908	93%	125	1,768	9.4
01-MAR-11	223	103,609	95,921	93%	135	1,609	7.2